

NEW REAL ESTATE AGENT COSTS and FEES

NEW AGENT START-UP COSTS:		
Princeton Real Estate School	\$389.00	Tuition-\$349 and books-\$40
State License Exam	\$70.00	
Criminal Background Check/Fingerprinting	\$70.25	
New License	\$160.00	
Pro-Start Training	\$99.00	
Association of Realtors - Mercer County	\$412.00	Includes \$50 new agent & \$5 legal fees
Trend MLS	\$226.00	includes \$100 new agent fee
Errors & Omissions Insurance	\$456.00	w/\$2,500 ded. -- \$428 w/\$5,000 ded.
Photo Business Cards	\$55.95	
Name Badge	\$9.00	
	\$1,947.20	
ANNUAL FEES & DUES:		
Association of Realtors	\$357.00	with RPAC -- \$382
Errors & Omissions Insurance	\$456.00	w/\$2,500 ded. -- \$428 w/\$5,000 ded.
Supra Key	\$198.76	optional insurance \$25
Real Estate License (renews every 2 years)	\$100.00	\$200 for Broker's License
Trend MLS	\$252.00	billed \$126 April & October
Monmouth MLS	\$200.00	due July 1st
Garden State MLS	\$125.00	billed \$62.50 January & July
Middlesex MLS	\$186.00	due before July 1st
	\$22.95	
	\$29.95	
Weidel Website	\$39.95	payable monthly or one-time (yearly)
Listing Filing Fees	Free	
Listing Advertising	Free	
Color Printing	Free	
Postage for Farming	Free	200 pieces/month
Office & Desk Supplies	Free	
Voicemail	Free	
Signs	Free	
Fax Machine	Free	
Copies	Free	
Unlimited Phone Usage	Free	
Ongoing Masters Academy Training	Free	
Manager/Mentor Program	Free	
Use of Computers, Printers, Paper & Software	Free	
Unlimited Sales Training	Free	
Personal Coaching Program	Free	
Stationery Supplies	Free	
Technology Wireless Access to Office	Free	
OPTIONAL/OCCASIONAL COSTS:		
Personal Marketing	0-10%	of income
Laptop Computer	\$1,200 -- \$3,000	
Digital Camera	\$150 -- \$600	
Realtor.com Membership	\$175.00	
Name Riders for Signs	\$45 -- \$75	